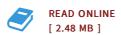




Out of Poverty: What Works When Traditional Approaches Fail

By Paul Polak

Berrett-Koehler. Paperback. Book Condition: new. BRAND NEW, Out of Poverty: What Works When Traditional Approaches Fail, Paul Polak, Based on his 25 years of experience, Polak explodes what he calls the ""Three Great Poverty Eradication Myths"": that we can donate people Out of Poverty , that national economic growth will end poverty, and that Big Business, operating as it does now, will end poverty. Polak shows that programs based on these ideas have utterly failed—in fact, in sub-Saharan Africa poverty rates have actually gone up. These failed top-down efforts contrast sharply with the grassroots approach Polak and IDE have championed: helping the dollar-a-day poor earn more money through their own efforts. Amazingly enough, unexploited market opportunities do exist for the desperately poor. Polak describes how he and others have identified these opportunities and have developed innovative, low-cost tools that have helped in lifting 17 million people Out of Poverty .



Reviews

This pdf can be worthy of a read, and much better than other. I am quite late in start reading this one, but better then never. Its been printed in an remarkably easy way which is merely following i finished reading this book by which basically changed me, alter the way i think.

-- Nedra Kiehn

It in a single of my favorite publication. It really is rally interesting throgh studying period. Your life period will probably be transform once you total looking at this book.

-- Janie Schultz I