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Thanks for the Feedback

By Douglas Stone, Sheila Heen

Paperback. Book Condition: New. Not Signed; The authors of the classic *Difficult Conversations* teach you how to take criticism productively in *Thanks for the Feedback*. We get feedback every day of our lives, from friends and family, colleagues, customers, and bosses, teachers, doctors, and strangers. We're assessed, coached, and criticized about our performance, personalities and appearance. We know that feedback is essential for professional development and healthy relationships - but we dread it and even dismiss it. That's because while we want to learn and grow, we also want to be accepted just as we are. *Thanks for the Feedback* is the first book to address this tension head on. In it, the world-renowned team behind the Harvard Negotiation Project offer a simple framework and powerful tools, showing us how to take on life's blizzard of comments and advice with curiosity and grace. 'I'll admit it: *Thanks for the Feedback* made me uncomfortable. And that's one reason I liked it so much. With keen insight and lots of practical takeaways, it reveals why getting feedback is so hard - and then how we can do better' Daniel H. Pink, author of *To Sell Is Human* and *Drive* 'Thanks for the Feedback...

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