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Negotiating with Evil

By Mitchell B Reiss

Audible Studios on Brilliance, 2016. CD-Audio. Condition: New. Unabridged. Language: English . Brand New. In a career spanning decades, Mitchell B. Reiss has been at the center of some of America's most sensitive diplomatic negotiations. He is internationally recognized for his negotiation efforts to forge peace in Northern Ireland and to stem the nuclear crisis in North Korea. In *Negotiating with Evil*, Reiss distills his experience to answer two questions more vital today than ever: Should we talk to terrorists? And if we do, how should we conduct the negotiations in order to gain what we want? To research this book, Reiss traveled the globe for three years, unearthing hidden aspects of the most secret and sensitive negotiations from recent history. He has interviewed hundreds of individuals, including prime ministers, generals, intelligence operatives, and former terrorists in conflict-torn regions of Europe, Asia, North Africa, and the Middle East. The result is a fascinating examination of the different methods countries have employed to confront terrorist movements, the mistakes made, the victories achieved, and the lessons learned. *Negotiating with Evil* is a penetrating and insightful look into high-stakes diplomacy in the post-9/11 world and a vital contribution to the global security...


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