



Sales: The Sales Series (3 Titles in 1) - How to Make More Money in Sales Guaranteed! (Paperback)

By Dan Goldberg

Createspace Independent Publishing Platform, United States, 2016. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. You re About to Discover EXACTLY How to Make More Money in Sales GUARANTEED. BOOK 1: SALES - EXACTLY How To Stop Being a Little BITCH and SELL ANYTHING in 5 EASY Steps Here is a Preview of What You Will Learn: How to become the sales person you d like to buy from by understanding yourself and setting the right attitude.How to leave a good impression by dressing appropriately, honing your communication skills and building your confidence How to achieve product mastery by learning every aspect of the product you are trying to sell, as well as ways on how you can learn it, aside from your initial product training.How to learn more about your target market and your prospect clients: the things they need, the things they want, and their priorities.How to develop effective sales strategies that fit your clients needs and learning the importance of following the fundamental process of closing a sale including: catching your clients attention, building their interest and desire, validating their desire, convincing them to take action and finally closing the deal....



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