

Super-Size Your Sales, How to Become a Super Successful Salesperson

By Robert L Bailey

Peppertree Press, United States, 2010. Paperback. Book Condition: New. 203 x 127 mm. Language: English . Brand New Book ***** Print on Demand *****. You Can Achieve Remarkable Sales Success! Becoming a highly successful salesperson is nearly always the result of the application of certain success principles that only a few have learned to apply consistently. By applying the sales principals you will learn here, you can become one of America s most successful salespeople. You will learn how to: [Build the foundation successful sales programs require [Provide to customers both good feelings and solutions to their problems [Adopt activity based goals that get results [Sell value rather than price [Apply the most powerful principles in sales [Put yourself in the client s shoes [Accomplish more in your word day [Become a pro who knows the business [Program yourself to win To find out more about Bob Bailey go to his website at:





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